

















# **Fez Smart Factory**

Specifications of the competition for the admission of startups in the accelerator of Fez Smart Factory Ecosystem

The "Fez Smart Factory Competitions" is organized by the Fez Smart Factory (FSF) Ecosystem, led by EuroMed University of Fes (UEMF) Morocco,

# 1. Background

Since the announcement, in 2011, of the German industrial strategy called Industry 4.0 signifying the advent of the 4th industrial revolution, other developed countries around the world have announced their own strategy in this area setting objectives for the 2020s. -2030. Based on national strategies, companies have developed their own strategies for transforming their industrial units into smart factories which are being implemented.

Industry 4.0, the implementation of which allows a forecast gain in productivity that can exceed 25%, as well as a substantial improvement in sustainability, constitutes a challenge for the factory which does not follow this trend and which risks disappearing for lack of of competitiveness. The productivity gains and improved sustainability of Industry 4.0 are due to the optimization of the consumption of human, material, energy resources, production time, and financial flows, with maximum customer satisfaction and in respecting the environment and operating safety. To do this, Factory 4.0 uses the Internet of Things to marry production machines with digital technologies, creating information flows between machines, between machines and products, and between machines, products and humans. As a result, it becomes connected, and therefore transparent internally and externally, for staff at all levels of responsibility, and for customers and suppliers.

"Fez Smart Factory" project aims to contribute to improving the competitiveness of Moroccan industry by supporting manufacturers in developing their strategies for transforming their factories into smart factories and in the implementation of these strategies, on the one hand; and on the other hand, by supporting project leaders and start-ups to contribute to the enrichment of the industrial fabric through the development of new industrial units, producing innovative products with high added value and competitive using concepts from the industry 4.0.

"Fez Smart Factory" project is the result of a partnership between the EuroMed University of Fes, as leader, the Council of the Fès-Meknes region, the Ministry of Industry and Trade, the Fès-Meknes Branch of the General Confederation of Moroccan Enterprises (CGEM), the company Alten Delivery Center-Morocco, as well as the ADD (Digital Development Agency).

"Fez Smart Factory" project was selected to benefit from the support of the Sustainable Industrial Zones Fund (FONZID) following a competitive call for projects launched jointly by the Millennium Challenge Account-Morocco Agency (MCA-Morocco) and the Ministry of Industry and Commerce.

FONZID is part of the "Industrial Land" activity under the "Compact II" cooperation program, financed by the Millennium Challenge Corporation (MCC) and whose implementation has been entrusted to the MCA-Morocco Agency.

The FONZID, set up jointly with the MIC and endowed with an envelope of 30 million dollars, aims to strengthen the model of sustainable industrial zones and to contribute to improving the productivity and environmental and social performance of companies in industrial areas.

FONZID will expand the supply of industrial land that meets the needs of investors in terms of location, quality of infrastructure, support services and competitive prices. It will thus contribute to increased private investment and job creation.

# 2. Presentation of the Fez Smart Factory Ecosystem

### 2.1. Objectives of the Fez Smart Factory Ecosystem

The "FSF" Ecosystem is a support zone for innovative activities, aimed at developing a competitive industry, by improving its productivity through the implementation of the principles and methods of industry 4.0. All the activities of the FSF zone will be oriented towards this objective, from raising awareness of the interest of Industry 4.0, to supporting industrialists in transforming their industrial units into smart factories, to supporting project leaders and start-ups working to create new 4.0 factories. This is the first project of its kind in Morocco for this nascent industry in the world since the concept was launched in Germany in 2011.

By creating an industry 4.0 ecosystem, the project aims to:

- Set up a core of smart factories by supporting project leaders and start-ups benefiting from FSF's engineering and R&D services, as well as a pilot model factory, to develop their 4.0 factories at the demonstration scale.
- Take advantage of the FSF ecosystem, through "FSF INDUSTRY" to support existing industrial units in the Fez-Meknes Region and Morocco to optimize their industrial, environmental and social performance by taking advantage of industry concepts 4.0.

## 2.2. Components of the FSF Ecosystem

The FSF Ecosystem comprises the following components:

- The 4.0 incubator: It is a body responsible for carrying out missions related to the incubation of development projects for intelligent industrial units for high value-added and competitive products;
- The startup accelerator 4.0: It is a reception area for start-ups with development projects for intelligent industrial units for high value-added and competitive products;
- Engineering services for Industry 4.0: Ten engineering companies will be domiciled in
  the spaces dedicated to the engineering services of the FSF ecosystem. They will be
  selected on the basis of transversal uses cases: predictive maintenance, optimal
  energy management, supply chain, IoT and sensors, connectivity and cloud, virtual and
  augmented reality, automation (robotics & cobotics), mechanical manufacturing
  processes and chemical and/or biological transformation processes, Data Analytics
  and AI.
- R&D entities: Five R&D entities will be domiciled in the spaces dedicated to R&D services of the FSF ecosystem. By R&D entity is meant: an R&D company, an R&D structure of a university dedicated to industry 4.0 in the sector concerned, an R&D center not belonging to a university. The entity can be from Morocco or abroad. A single entity will be selected per industrial sector among those covered by the FSF ecosystem: the agro-food, chemical and para-chemical and biomedical and pharmaceutical industries; metal, metallurgical and electromechanical industries; the

renewable energy industry; the digital and artificial intelligence industry; and the textile and leather industry. Each R& D will develop innovative solutions for the vertical and horizontal integration of the industrial sector concerned. It will develop a global optimization approach for industrial companies in the sector as well as digital twins for all links in the value chain and their components. Through its mastery of the value chain, it will identify the main use cases that can contribute to this overall optimization. It will develop a global architecture that can allow optimization and will define the specifications of the use cases compatible with this architecture and to be used by engineering companies for the development of these use cases.

- The Rapid Prototyping Center (Additive Manufacturing): including additive
  manufacturing machines in metallic, plastic, ceramic and concrete materials. This
  center, owned by the UEMF, will provide prototyping services to the project leaders of
  the Incubator, to the Startups of the Accelerator, to the engineering companies and to
  the R&D Laboratories of FSF and to companies;
- **Business Center 4.0:** These are domiciliation spaces for companies wishing to invest in Morocco in the field of industry 4.0;
- Pilot Model Factory 4.0: This factory-school, run by the Digital Development Agency
  in partnership with the Ministry of Industry and Trade, the UEMF and the FSF
  Consortium, has as its main mission training in the technologies and concepts of
  industry 4.0. and contributing to supporting FSF beneficiaries in the choice and
  implementation of technologies for smart factories;
- Spaces dedicated to setting up innovative industrial 4.0 units on a demonstration scale developed by start-ups.

### 2.3. Governance of the "FSF" Ecosystem

The "FSF" Ecosystem has three governance and management bodies whose missions are as follows.

**"FSF Foundation"**: main governance body, this association's mission is to ensure the smooth running of the area, the promotion of industry 4.0 and the development of the area, support for project leaders and start-ups in the search for funding, and the overall supervision of their support by Fez Smart Factory. In addition to the members of the FSF consortium, its members include any organization or institution wishing to contribute to the development of the FSF Ecosystem and industry 4.0 in Morocco.

**"FSF Association":** It brings together all the beneficiaries of the FSF zone and its purpose and mission is to develop a space conducive to work and cooperation between its members within the framework of the activities of this area.

### "FSF INDUSTRY":

"FSF INDUSTRY" is an entity of the EuroMed University of Fes. It is responsible for operating activities and asset management in the "Fez Smart Factory" (FSF) zone.

To this end, it has the following missions:

- To manage Industry 4.0 development activities in the FSF area.
- Directly manage or delegate the management of the general services of this area to a management company. The management of general services common to all beneficiaries of the FSF zone, includes the management of assets, social services

(restaurant, crèche, medical services and personnel transport, one-stop shop); water, electricity and telecommunications networks; the rainwater network, the waste water screening and oil removal unit and the waste water and sanitation networks; cleaning and maintenance services for spaces, security and caretaking, parking areas and roads, purchasing and accounting.

- To organize awareness campaigns on the concept of Industry 4.0 for the benefit of industrialists at regional and national level, as well as campaigns to promote FSF at international level.
- Identify the transformation needs of existing industries. It therefore establishes and carries out the corresponding support programs by involving the engineering and R&D companies and the start-ups domiciled at FSF, as well as the pilot model plant, to which it provides services in terms of technology watch, economic intelligence and intellectual property.
- To organize competitions or calls for expressions of interest for admission to the Startup Accelerator, Engineering Services and R&D laboratories of the FSF and to establish domiciliation contracts for the selected entities.
- To ensure, by taking advantage of the components of the FSF ecosystem, support for domiciled start-ups.
- Organize awareness campaigns to detect innovative projects for incubation within the FSF Incubator.
- For project leaders in the field of Industry 4.0:
  - To launch pre-incubation competitions
  - Organize training for the benefit of selected project leaders
  - To accompany them at the end of the pre-incubation training to compile research files for incubation funding with the appropriate donors
  - To establish incubation agreements for project leaders who have succeeded in obtaining funding for their incubation in the FSF Incubator.
  - To organize support activities for project leaders admitted to the Incubator through its network of experts that it manages.
- Organize technology watch and economic watch to identify foreign investors from the Euromed and sub-Saharan countries who may be interested in setting up a 4.0 industrial activity in Morocco.
- Carry out marketing campaigns targeting investors.
- Establish domiciliation agreements at the FSF Business Center for interested investors.
- To manage the rapid prototyping services carried out at the rapid prototyping center shared between FSF and the UEMF and placed in the premises of the latter.
- Manage communication for all FSF components.

And, more generally, all operations, of any nature whatsoever, legal, economic, financial, civil, commercial, movable, real estate or industrial, relating to the above-mentioned object or to any other similar or related objects, of such a nature as to favor, directly or indirectly, the aim pursued by FSF INDUSTRY, its extension or its development.

Assignments related to project leaders and start-ups are carried out under an agreement with "FSF FOUNDATION", responsible for the general supervision of support for these two customer segments in the FSF zone.

# 3. Competition for admission of startups into the FSF Ecosystem

This competition is open to any innovative company (startup), Moroccan or foreign, carrying an eligible project aimed at developing a new innovative industrial unit for high value-added and competitive product(s), using concepts and technologies from industry 4. 0. In the event of its admission, the startup will be domiciled in the FSF Ecosystem startup accelerator, for a maximum of four years, to develop the feasibility study of the industrial unit on a demonstration scale which, if this study is successful, will be installed in one of the spaces dedicated to this purpose within this ecosystem. After technological and economic validation on the industrial unit on a demonstration scale, the startup will set up the production unit on an industrial scale in an industrial zone in Morocco, then after other units anywhere in the world.

# 3.1. Objectives and framework of the competition

The Fez Smart Factory Ecosystem supports startups aiming to create new innovative industrial units with high added value and competitive, using the concepts of industry 4.0 in particular. Two FSF structures are involved in this support: the FSF-INDUSTRY Company through its startup accelerator, and the FSF-FOUNDATION. The first is in charge of the domiciliation and the technical aspects of the support, and the second, of the general policy of the support and the support for raising the funds necessary for the acceleration.

The innovative companies selected at the end of the competition will be domiciled within the FSF-INDUSTRY Startups accelerator. Each of these companies will develop the feasibility study of its project during this support phase and would benefit, if the project is viable, from the support of the FSF-FOUNDATION to raise the funds necessary for the implementation of the demonstration-scale industrial unit in a space dedicated to this purpose of the FSF ecosystem.

At the end of the results of this stage of technological and commercial demonstration on the said unit, the company would implement the first commercial industrial unit on an industrial zone in Morocco, and, possibly, others at its will, in Morocco and/or abroad.

#### 3.2. The FSF-INDUSTRY accelerator

It is a reception area for industrial 4.0 start-ups managed by the company FSF-INDUDTRY which provides domiciled start-ups with appropriate support in their development for a maximum period of 4 years. It organizes campaigns to promote the Accelerator in Morocco and abroad. It contributes to the constitution of the network of experts supporting the initiators of innovative projects and start-ups. It organizes competitions to select sturtups that can be domiciled in the FSF accelerator. It establishes domiciliation contracts for the selected startups defining the domiciliation services and their prices. It provides domiciled start-ups with services in terms of technology watch, economic intelligence and intellectual property. It has rapid prototyping services carried out by the rapid prototyping center, requested by domiciled startups. She supports startups in the preparation of fundraising and sponsorship campaigns in coordination with the FSF-FOUNDATION. It provides startups with the general services common to all FSF beneficiaries. The capacity of the Accelerator is 30 startups.

The startups targeted by the FSF-INDUSTRY accelerator are those likely to contribute to improving Morocco's economic growth by creating high added value. This creation can be the result of a new or improved product, or of an existing product on the market but whose commercial value has been

improved by the use of a more efficient process and/or by an optimization of the value chain, thanks to the use of industry 4.0 concepts in particular.

# 3.3. Stages of the competition

Industrial start-ups will be supported by the FSF ecosystem, through FSF-INDUSTRY, to establish a technical and economic feasibility study of their projects and fundraising to build their industrial units on a demonstration scale in dedicated spaces of the FSF ecosystem.

The selection will take place in two stages, the first of which will ensure the eligibility of the candidate's file to be evaluated by the selection committee. Thus, the competition takes place in two stages: the eligibility verification stage and the admission stage.

### a) Eligibility stage

This step will ensure the eligibility of the candidate's file to be evaluated by the evaluation committee. This step is based on the following criteria which must be met simultaneously:

- The industrial sector targeted by the project, which must be among the sectors covered by the FSF ecosystem: agri-food industries, metal, metallurgical and electromechanical industries, renewable energy industries, digital and artificial intelligence industries, leather and textile industries, chemical and parachemical industries, and biomedical and pharmaceutical industries.
- Project activities to take place during the acceleration phase must have a Technology Readiness Level (TRL) greater than 3.

The following are not eligible to participate in the competition:

- Companies in compulsory liquidation;
- Companies in receivership, except with special authorization issued by the competent judicial authority;
- Companies that have been the subject of a pronounced temporary or permanent exclusion ;
- Companies in a situation of conflict of interest.
- The investment budget of the industrial unit must be at least 10 MDH.

### b) Admission Stage

Candidates who have passed the eligibility stage will be interviewed by the evaluation committee according to the evaluation grid below.

Criterion	Score/100
Commercial potential of the project	15
Technical, economic and legal feasibility of the project	15
Human resources	15
Technical means	10
Originality of the project	10
Technical and economic prefeasibility of the industrial installation on a demonstration scale	10

Sustainability and GIS* aspects of the project	15
feasibility	
Forecast turnover and financial	05
Provisional investment budget	05

<sup>\*</sup> Gender and Social Inclusion

The scoring grid below will be used to assess eligible applications. The assessment will be based on the content of the application file and the interview. Candidates who have obtained a score greater than or equal to 70/100 will benefit from domiciliation in the startup accelerator within the limits of the places available according to the score obtained. A waiting list will be established for the replacement of any withdrawals.

Evaluation criteria	Grading scale	Documents used for the evaluation	
Commercial p	ootential of the project (NT1) / Sco	ored out of 15	
National	Strong: 07 pts		
	Medium: 04 pts		
	Low: Opts	Market study	
International	Strong: 08pts		
	Medium: 04 pts		
	Low: 0pts		
Technical, economic a	nd legal feasibility of the project (	NT2) / Scored out of 15	
Techno-economic feasibility	Strong: 08pts	Technical and economic	
	Medium: 04 pts	feasibility study	
	Low: Opts		
Legal feasibility	Strong: 07 pts	Legal feasibility study	
	Medium: 04 pts		
	Low: 0pts		
Hun	nan resources (NT3) / Scored out	of 15	
Existence of the "innovation"	Yes: 5 points	Description of the organization	
function in the organization chart	No: 0 points	chart	
Professional experience of	Very good: 05 pts		
human resources in charge of	Average: 2 pts	CV and supporting documents	
the industrial innovation project	Low: Opts		
Quality of project	Very good: 5 pts		
management	Average: 2 pts	Description of project	
	Low: Opts	management	
	Material resources (NT4) / Noted	out of 10	
Quality of the material means	Very good: 10 pts		
available for the realization of	Good: 07 pts	Description of the material	
the project	Average: 03 pts		
	Low: Opts	means with supporting documents	
Ori	ginality of the project (NT5) / Note	ed out of 10	
Scientific	Strong: 3pts		

	Average: 1 pts	Scientific publications
	Low: Opts	
Technological	Strong: 4pts	Patent(s), prototype
	Average: 2 pts	
	Low: 0pts	
Business model	Strong: 3pts	
	Average: 1 pts	Document presenting the
	Low: Opts	Business model
Technical and economic	Very good: 10 pts	Technical and economic
prefeasibility of the industrial	Average: 05 pts	prefeasibility study of the
installation on a	Low: Opts	industrial installation on a
demonstration scale		demonstration scale
Provisiona	investment budget (NT6) / Score	
Importance of investment	Strong: 5pts	Provisional investment budget
	Average: 2 pts	and financing plan
	Low: Opts	
Estimated turnov	ver and financial feasibility (NT7)	Scored out of 05
Importance of turnover	Strong: 5pts	Business plan
	Average: 2 pts	
	Low: Opts	
•	ıstainability and GIS (NT8) / Rated	out of 15
Economic sustainability	Strong: 7pts	Document describing the
	Average: 3 pts	economic sustainability
	Low: Opts	(internal rate of return,
		number of direct and indirect
		jobs, etc.) based on the
		Business Plan
Environmental and Social	Strong: 8 pts	Document describing the
Sustainability and GIS	Average: 4 pts	environmental and social
	Low: Opts	sustainability, GIS vision of the
		project

# 3.4. Application Process

The applications will be evaluated in a two-step process, as detailed below:

- 1. Initial evaluation based on the information provided in the application form of the Fez Smart Factory Competitions via the following link: <a href="https://bit.ly/3QAJ100">bit.ly/3QAJ100</a>
- 2. Pre-selected applications will be contacted by the Fez Smart Factory team for further evaluations based on the eligibility criteria, mentioned above. Applicants may also be required to submit administrative and technical documents, mentioned below.

### 3.4.1. The administrative file

The administrative file consists of the following documents:

- a) A sworn statement, in a single copy, which must include the information provided for in Article 26 of Decree No. 2-12-349 in accordance with the attached model (Annex I);
- b) The document(s) justifying the powers granted to the person acting on behalf of the startup.

These documents vary according to the legal form of the startup:

- if it is a representative, he must present, as the case may be :
  - An extract from the company's articles of association and/or the minutes of the competent body giving it power depending on the legal form of the company, when acting on behalf of a legal entity;
  - The act by which the authorized person delegates his power to a third party, if necessary.

### 3.4.2. The technical file

This folder contains the following items:

- 1) **Presentation of the company** carrying the project (2 pages): activities, human resources, material resources, possible references; last year's turnover...
- 2) Description of the project (6 pages maximum): the project must aim to develop an innovative industrial unit producing one or more high value-added and competitive product(s), based on the concepts and technologies of industry 4.0 in particular. The industrial sector concerned must be among the sectors covered by the FSF Ecosystem: agri-food industries, metal, metallurgical and electromechanical industries, renewable energy industries, digital and artificial intelligence industries, leather and textiles, the chemical and parachemical industries, and the biomedical and pharmaceutical industries.

The project description must present :

- The innovative character(s) of the product(s) and/or process of the targeted industrial unit, based on the state of the scientific and technological art;
- The block diagram of the production unit with a clear description of its operation;
- The use of Industry 4.0 concepts to optimize the industrial, environmental and social performance of said industrial unit;
- The scientific publication(s), patent(s) and prototype(s) of the company in relation to the project;
- Market potential at national and international level;
- The financial plan
- 3) Presentation of the activities to be carried out during the domiciliation within the startup accelerator: these activities must aim at the feasibility study and the implementation of an industrial unit at the demonstration scale on the site of the FSF ecosystem. The activities to be carried out must be of a TRL (Technology Readiness Level) greater than three. If successful, the startup will implement the first industrialscale unit in an industrial zone in Morocco, and then, possibly, other(s) anywhere in the world.
- 4) A pre-feasibility study of the industrial installation on a demonstration scale to be implemented on the FSF site.
- 5) The business plan of the project including:
  - a. A Presentation of the members of the team dedicated to the project : CV (according to the model in appendix 2) and diploma(s) for each member of the project team.
  - b. The market study relating to the project.
  - c. The business model of the project.

- d. The technical-economic study of the project.
- e. The detailed financing plan including Forecasts of the investment budget, annual turnover and internal rate of return;
- f. The legal feasibility study of the project.
- g. A chapter describing the economic sustainability of the project (internal rate of return, number of direct and indirect jobs, etc.) based on the Business Plan.
- h. A chapter describing the environmental and social sustainability and the GIS vision of the project.

### 3.5. Domiciliation contract for startups

Companies selected for acceleration within the FSF Ecosystem will sign a domiciliation contract with "FSF INDUSTRY" defining the commitments of each party during the acceleration period not exceeding four years.

Accompaniment by the accelerator comprises two phases: the phase "feasibility study of the industrial installation on a demonstration scale and raising of funds" and the phase "implementation of the industrial installation on a demonstration scale on the FSF Ecosystem spaces".

# 3.5.1. Support offer for the feasibility study of the industrial installation on a demonstration scale and fundraising

During this phase, each startup will benefit from the following advantages:

- A 20 m<sup>2</sup> office equipped with office furniture;
- A 20 m<sup>2</sup> workshop;
- Two workstations in an office space;
- Use, subject to reservation, of a meeting room, a conference room with a capacity of 250 people and an exhibition hall for 300 people;
- One-stop-shop services;
- Social services : catering and cafeteria ; medical, health and safety services ; crèche services ;
- Support services in entrepreneurship, industrial property and industrial development :
- Help in putting you in contact with experts, donors, investors, industrialists, etc.
- Services of the rapid prototyping center shared with the UEMF, subject to invoicing at preferential rates;
- Facilitation of access to other technological or other services subject to invoicing, which can be provided by the various components of the UEMF

These benefits making up the start-up's domiciliation offer during the feasibility study phase of the industrial unit on a demonstration scale not exceeding two years, are paid for by the start-up up to 60,000.00 MAD (sixty thousand dirhams) per year. This amount does not include the costs of services provided by services external to FSF-INDUSTRY, which must be borne by the startup.

# 3.5.2. Support offer for the implementation of the industrial installation on a demonstration scale on the spaces of the FSF Ecosystem

Startups that have demonstrated the feasibility of the industrial unit on a demonstration scale will be supported to implement said unit on the FSF Ecosystem spaces. Each startup will benefit from an appropriate space which will be built by Ecosystem partners. The budget for the demonstration industrial unit will be raised by the startup with the support of FSF-FOUNDATION.

The domiciliation costs for this phase, which lasts a maximum of two years, will be established later depending on the nature of the projects.

# 3.6. Competition timeline

Task	Start date	End date
Eligibility Assessment	Date of receipt of application	Two weeks later
Admissibility assessment	Eligibility	Two weeks later
	annoucement day	
Signing of domiciliation contracts	Admission	Two weeks later
	announcement day	

### 3.7. Submission of the application file

The applicants must send all the administrative and technical documents requested above to the following email address: <a href="mailto:t.bounahmidi@ueuromed.org">t.bounahmidi@ueuromed.org</a>.

### 3.8. Requirements for the contracting phase with Fez Smart Factory

### 3.8.1 Specific requirements for foreign companies

Before signing the contract with Fez Smart Factory, foreign companies without a legal presence in Morocco must create a legal entity in the country. Fez Smart Factory will provide support to assist companies in establishing their legal entity in Morocco.

### 3.8.2 Legal, technical and financial requirements

The company must meet the following requirements, which will be examined on the basis of the presentation of an administrative file, the content of which is specified in section 3.8.3 below:

- Justify the required legal, technical and financial capacities;
- Be in regular tax status, for having subscribed his declarations and paid the duly final sums due or, in the absence of payment, provided guarantees deemed sufficient by the accountant responsible for collection, and this in accordance with the legislation in force in terms of collection;
- Be affiliated with the National Social Security Fund or a special social security scheme, and regularly submit their salary declarations and be in a regular situation with these organizations.

### 3.8.3 Required documents

Once the application is approved, the following documents will be required, before the contracting phase with Fez Smart Factory:

- A certificate (or its certified true copy of the original) issued less than one year ago from the tax authority confirming regular tax status. This certificate must mention the activity for which the competitor is taxed;
- A certificate (or its certified true copy of the original) issued less than one year ago from the national social security fund, verifying good standing with the organization.
- A certificate of registration (or its certified true copy of the original) in the commercial register.

### **APPENDIX I**

### **SWORN STATEMENT**

Admission competition for startups in the Fez Smart Factory Ecosystem accelerator "FOR Admission into Fez Smart Factory Ecosystem Startup Accelerator"

I, the undersigned, (surname, first name and position within the company)
Telephone numberfax number Email address
Acting in the name and on behalf of (corporate name and legal form of the company) with capital of
Address of the registered office of the company
Address of the elected residence
Affiliated to the CNSS (or social security scheme) under the number(1)
Registered in the commercial register (Locality) under no (1) license number(1)
By virtue of the powers conferred on me; - Solemnly declare:  1) undertake to cover with an insurance policy the risks arising from my professional activit within the Fez Smart Factory Ecosystem;  2) Being in receivership, I certify that I am authorized by the competent judicial authority to continue the exercise of my activity (2);  3) certify that I am not in a situation of conflict of interest with respect to the Fez Smar Factory Ecosystem;  4) I certify the accuracy of the information contained in this declaration on honor and in the documents provided in my application file;  5) I acknowledge that I have read the penalties provided for in Articles 138 and 159 of the aforementioned Decree No. 2-12-349, relating to the inaccuracy of the sworn statement.
Done at, on
Company signature and stamp

- (1) For companies not established in Morocco, specify the reference to equivalent documents when these documents are not issued by their country of origin or provenance.
- (2) To be deleted if necessary.

#### APPENDIX II

# SAMPLE CURRICULUM VITAE (CV) AS A MEMBER OF THE PROJECT TEAM

JOD:
Company Name :
Employee name :
Occupation :
Date of Birth :
Number of years of employment by the company :
Nationality:
Affiliation to professional associations/groups:
Specific attributions :
B.d. i. a. alification a

### Main qualifications

(In half a page, provide an overview of the aspects of the employee's training and experience most relevant to his responsibilities within the framework of the mission. Indicate the level of responsibilities exercised by him/her during missions earlier, specifying the date and place)

# **Training**

1 - 1-

(In a quarter of a page, summarize the Higher Education studies and other specialized studies of the employee, indicating the names and addresses of the schools or universities attended, with the dates of attendance, as well as the diplomas obtained)

### **Professional experience**

(List the missions carried out by the expert since the end of his studies in reverse chronological order, starting with his current position. For each intervention, indicate the dates, name of the employer, title of the position occupied and places of work.

# Languages

(Indicate, for each, the level of knowledge: mediocre/average/good/excellent, with regard to the level of language proficiency: read/written/spoken)

# Legal relationship with the company